



DS-19BBA608 Seat No. _____

B. B. A. (Sem. VI) (CBCS) (W.E.F.-2019) Examination

April – 2022

Performance and Compensation Management

Time : $2\frac{1}{2}$ Hours]

[Total Marks : 70

Instructions :

- (1) Attempt all questions.
- (2) All questions carry equal marks.

1 Discuss the concept of Performance Management. Explain its objectives and process. **20**

OR

1 (a) What is Performance Planning ? Explain. **10**
(b) Write a note on appraisal interview. **10**

2 What do you understand by performance coaching, mentoring and counselling ? Explain in detail. **20**

OR

2 Critically evaluate the system of computer based performance monitoring and the role of online appraisal or appraisal using software. **20**

3 What are incentives ? Discuss the various incentives offered to production workers. **15**

OR

3 Write short notes on : **15**
(a) Retirement benefits
(b) Supplementary benefits

- 4 Write short notes on : 7+8
- (a) Wage differentials
 - (b) Minimum Wages Act, 1948

OR

- 4 (a) Discuss the modern trends in compensation. 7.5
- (b) Discuss the various methods of State Regulation of wages. 7.5
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